

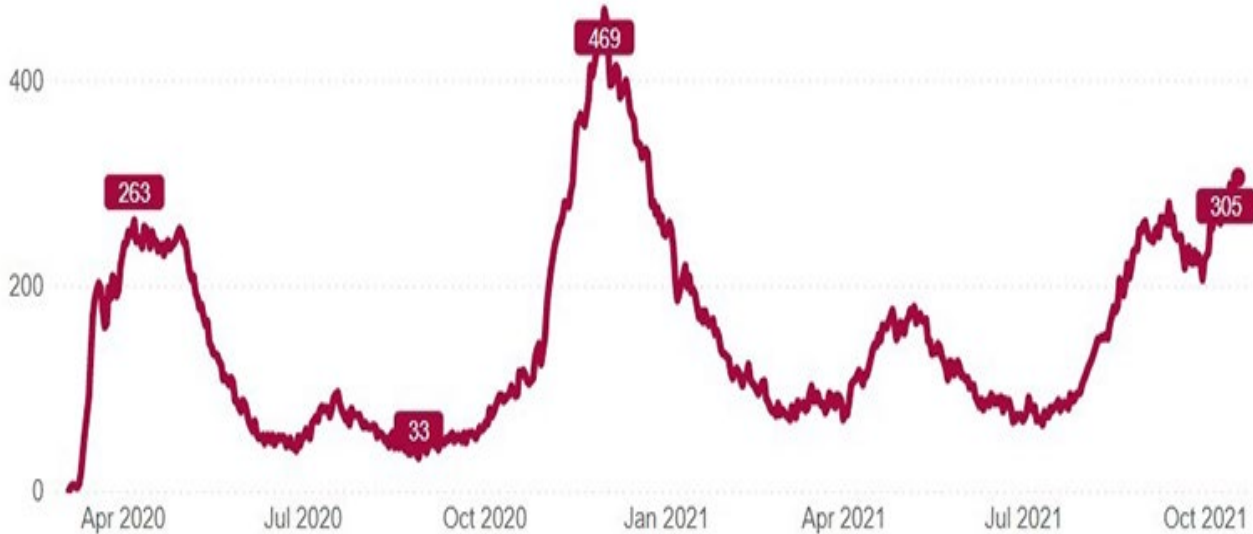
UCHEALTH UPDATE

Kevin Unger
October 2021

OUR COVID-19 RESPONSE

Caring for Coloradan's with COVID-19

COVID-19 census trend (all UCHealth facilities)
Includes confirmed positive and rule-outs



31% OF COLORADO COVID-19 HOSPITALIZED PATIENTS WERE CARED FOR AT UCHEALTH

12,070

COVID-19 positive hospitalizations across UCHealth

10,800

patients recovered and were discharged home or to a post-acute care facility

1,600

COVID-19 related transfers received from non-UCHealth facilities

856,600

COVID-19 PCR tests performed by UCHealth and our partners

- Lab testing
- Virtual solutions
- Clinical trials
- Incident command
- PPE and equipment
- Surge planning
- Remote patient monitoring
- System collaboration

Leading the way for COVID-19 vaccinations in Colorado

711,300

COVID-19 vaccine doses administered

5,000

First responders vaccinated (90 agencies)

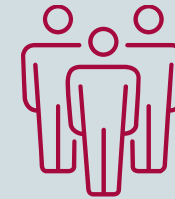
3,400

Community and post-acute providers vaccinated (100 organizations)

15,100

Educators and licensed childcare workers vaccinated (70 school districts, schools and child care organizations)

Collaborating with community organizations on COVID-19 vaccinations



112

COVID-19 vaccine community outreach clinics



21,100

doses provided through community outreach clinics

UCHealth is dedicated to providing COVID-19 vaccines to underserved, vulnerable and minority populations

We partnered with community organizations throughout the state to establish vaccine outreach clinics in our local communities

99.5% of employees compliant with vaccine

(119 terminations/26,500 employees as of 10/1)

OUR AREAS OF FOCUS

Increasing accessibility through virtual care

VIRTUAL CLINICS



460

unique primary care and specialty care clinics offering virtual visits

VIRTUAL VISITS



380k

virtual visits during FY 2021

COVID REMOTE PATIENT MONITORING

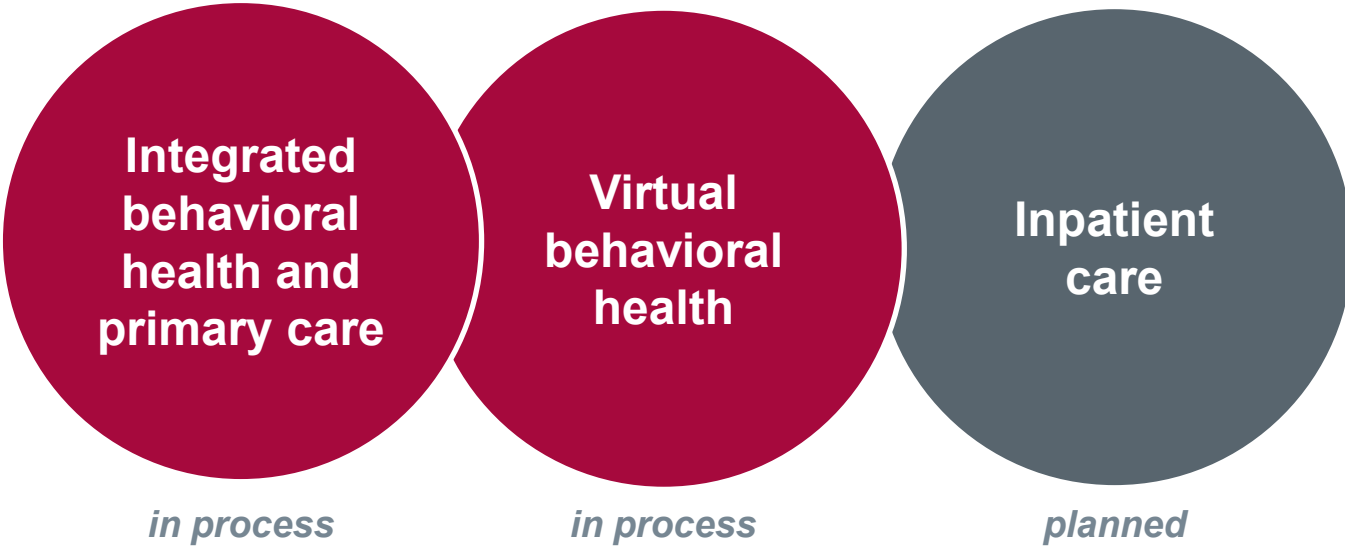


275

COVID patients discharged with remote patient monitoring device

Launched our behavioral health initiatives

\$125M total commitment over the next five years for behavioral health initiatives



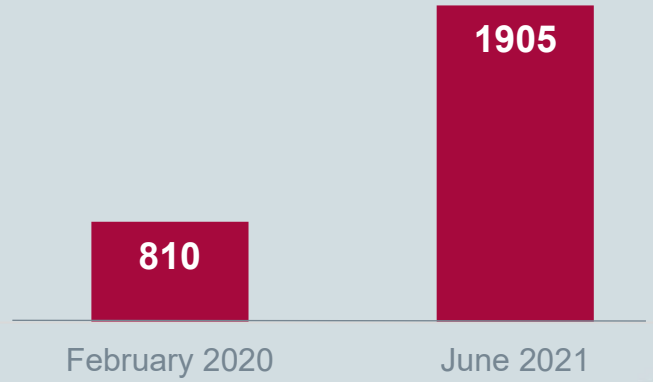
>25 INTEGRATED LOCATIONS

integrated primary care and behavioral health locations in northern Colorado

17,900 VISITS

behavioral health-primary care integration visits (FY 2021)

Number of behavioral health-primary care integration visits by month



Reducing the cost of care

- Lower-cost care options and freestanding services (e.g., ambulatory surgery, lab, imaging)
- Community-based rates at new hospitals and ambulatory sites
- Primary care expansion and focus on prevention
- Virtual health solutions including virtual visits
- Integrated behavioral health
- Population health and value-based care initiatives
- Narrow network offerings that often include double-digit discounts
- Employer solutions
- Price transparency and online price estimates tool

**Johnstown
Medical Center**
January 2021



**Steamboat Springs
Urgent Care**
May 2021

**Cherry Creek
Medical Center**
September 2020



**Grandview
Medical Center**
December 2020

Risks and challenges that lie ahead

- Staff and clinician fatigue and well-being
- Staffing and talent shortage
- Labor relations
- Increasingly complex patients
- Health disparities and equity
- Community outreach and engagement
- Changing health care landscape

THE CHANGING LANDSCAPE

Recent and developing trends in health care

TRENDS STILL HERE POST-COVID

Push for increased affordability

Growth in nationwide health care costs continues to place pressure on care providers to reduce costs and find new delivery models (e.g., value-based care).

Demand for price transparency

Pressure to increase price transparency led to new federal regulations that require hospitals to provide prices for 300 shop-able health care services.

COVID ACCELERATED TRENDS

Shifts from inpatient to outpatient

The shift of care away from inpatient settings was accelerated by COVID-19, with uncertainty that the volume will return.

Increased adoption of telehealth

Adoption of telehealth increased significantly due to COVID-19; 46% of U.S. consumers reported using telehealth in the spring of 2020, up from 11% in 2019.

DEVELOPING TRENDS MOVING FORWARD

Rising patient expectations

Consumers have grown to expect high-quality experiences from their service providers and demand the same from their health care providers.

Payer pressure and competition

Payers continue to deploy strategies to limit health care spend, control more of the premium dollar and explore opportunities for vertical integration into care delivery.

Disruption from new entrants

Growth of investments in emerging technologies and companies threatens to disrupt traditional healthcare delivery models.

Federal and state legislative pressures

Health care remains a top priority for both our federal and state legislatures with a emphasis on health care costs and affordability.

Health equity and health disparities

There has been an increasing focus on health inequities and health disparities. Health systems will need to identify ways to impact and measure progress.

Health care trends and recent activities in Colorado

- Substantial focus of the state legislature on health care affordability and financial performance of hospitals (eg. Colorado Public Option, 15% reduction of insurance premiums 2023-25)
- Significant expansion of Optum across multiple care types and settings (primary care, orthopedics, ASC, ACO)
- Co-ops and purchasing alliances (e.g., Peak Health Alliance) are attempting to amalgamate municipalities and employer groups to increase leverage, reduce rates and drive affordability
- Shift in perception toward a more sympathetic view of health plans and more negative view of hospitals and health systems
- While there was a period of limited activity, there has been additional hospital and provider consolidation as of late (e.g., Intermountain and SCL merger)
- New primary care market entry with Village MD/AFM merger

EXAMPLES OF LEGISLATIVE AND ADMINISTRATIVE ACTIONS FROM 2021 COLORADO LEGISLATIVE SESSION

- Colorado Public Option
- Prescription Drug Affordability
- Kidney Disease Task Force
- Public Employee Collective Bargaining
- Hospital Visitation Policies
- Chemical Restraint
- Energy Performance for Buildings
- Hospital rate reductions for Medicaid

EXAMPLES OF PURCHASING ALLIANCES IN COLORADO



Thank you